

## RECRUITING AND STAFF AUGMENTATION OVERVIEW

### Recruiting the “A-Players”

Hiring the right people in your organization is one of the single most significant factors that can make the difference between good and great performance. "A-players" are driven to succeed and know how to add value to an organization. RJM Technologies provides high-end recruiting and staff augmentation services that can find the right A-players for your organization. We specialize in finding a full range of management and technical professionals, including program managers, project managers, business analysts, writers, programmers, systems developers, designers, and technical support staff. We have a proven methodology and track record for identifying, interviewing, and evaluating successful candidates.



Many recruiting firms work on volume placements. They simply take down your job details, do a keyword match on their resume database, and send you a stack of unscreened resumes. The hiring manager then has to spend valuable time sifting through resumes, phone screening potential candidates and conducting interviews. This is an extremely time consuming process that often results in unnecessary delays and is difficult to balance with the time and energy needed to run the organization.

### Why We're Different

RJM Technologies is a little different from most recruiting firms. The partners have over 50 years combined experience running IT projects and organizations, and we are personally involved in every step of the staffing process for our clients to ensure our consultants are the perfect fit for each position.

At RJM Technologies we work under a very straight-forward philosophy: to always do what is best for our individual customers and hiring managers. We will never suggest someone for a position that we do not feel is the best candidate for the position. We feel strongly that our individual attention and dedication to our customers are what make us such a valuable partner.

Our brand promise is this: for each job requirement, we'll present two to three qualified staff within one week, at least one of which you will want to bring on board. We hope to have the opportunity to deliver on that promise for you.