

## CORPORATE FACT SHEET

### Management

Robert Main, President  
John Ennis, Chief Operations Officer, PMP  
Madhu Kopparapu, Chief Technology Officer

### Management Background

The principals at RJM Technologies have many years of experience building and supporting world-class project teams for large organizations such as Mobil, AT&T, and the Federal Government. RJM Technologies was founded to deliver this same Fortune-500 level of service to companies that need an outside expert opinion, a specific project management skill set, or additional business and technical staff resources to handle backlogs and internal business projects.

### Business Description

RJM Technologies is a leading provider of Project Management and Business Analyst staff augmentation services that contribute significantly to improving our clients' bottom line. Like any other investment a company makes, investments in staff must provide a positive return. We believe in finding the best "A-player" consultants and staff that will provide real value and positive impact to achieve the company's business objectives.

### Products/Services

RJM Technologies focuses on three service areas to make its clients successful: technology strategy and planning; project and program management staff augmentation; and business and technical analysis staff augmentation.

Our strategy services provide answers to the questions an organization has concerning its complex and critical information technology and business issues, as well as an assessment of the organization's strengths and weaknesses. Our high-end recruiting and staff augmentation services find the "A-players" for your team from business and technical analysts through project and program managers.

### Unique Expertise

The principals at RJM Technologies are seasoned executives with more than fifty years of combined business experience. As a result, each of our engagements is approached from the perspective of maximizing the positive effects our consultants can have on our client's bottom line.

Our strong business focus, business modeling skills, and project management expertise ensures that every consultant completes their projects and assignments on time, within budget, and fulfills the client's business objectives.

RJM Technologies consultants have years of proven project management and analysis experience. In addition, one of the principles is certified by the Project Management Institute (PMI) and is intimately familiar with the Project Management Body of Knowledge (PMBOK). This expertise makes us uniquely qualified to interview project management and business and technical analyst candidates to ensure they understand and adhere to the industry standard project management methodology.

### Project Management Methodology

Our project management methodology includes processes and procedures for accurately defining the project team and their roles, a communication plan to actively and frequently communicate project status in clear and concise terms, a change management plan for managing project changes, and a defined risk mitigation strategy for early detection and resolution of obstacles that minimizes the risk of not meeting milestones or project objectives.

### Markets

Our mission is to find those organizations where a department or executive office needs outside 'top-gun' project management, business analysis, or technical information technology assistance that must be delivered quickly, effectively, and at a reasonable cost. We also make an ideal prime or sub-contracting partner.

### Our Approach

At RJM Technologies, we strive to become a trusted partner to our clients. Through this partnership, we are able to provide our clients with consultants that add significant value by helping to define their business goals, implement solutions that achieve those goals, and maximize their return on their staffing investments.